

<b>Student Number</b>	123456	<b>Cam Number</b>	Cam90909
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This is a sample completed template, written by a student in the last cohort. I am sending it to you so that you may see what it is possible to write and get a feel for the sort of comments you will get can at the proposal stage (Q1-6) and later for all the questions.

I am doing this to add a bit of realism to what you see as examples and here you may well learn much more by looking at the errors made and what the tutor said then looking at what the student did about the feedback (unfortunately it was often nothing).

We at the University are often reluctant to give examples as many students try to use them as templates, fitting their answer by changing words in the example. This is not only lazy but a sure way to get into deep trouble because whatever you say at this stage you have to follow it through in the project and if you have no real understanding then it spells trouble.

You may have always been used to looking up answers up in books or on the Internet but here you cannot do that, you cannot look up a problem or a target or an actor in a book; you have to struggles with doing it yourself and the sooner you realises that and get started the better supported by the principles we have discussed over the last few weeks.

Be encouraged, it can be done if you are willing to struggles with the ideas. As Vince Lombardi said - "The only place success comes before work is in the dictionary."

<b>Personal Profile</b>
<b>Job Title:</b> <b>Company Name:</b> <b>Company Profile:</b> <b>Country:</b> <b>Job Description:</b> <b>Year of Professional IT Experience:</b> <b>Areas of Expertise:</b> <b>Academic Qualifications:</b> <b>Other Qualifications:</b> <b>PgD College Name:</b> <b>SBIT Acceptance Basis:</b>
A sample profile can be found in the guidance pack



<b>Provisional Project Title</b>	Server Virtualization in Data Centres
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**Q1a - Give an outline of the setting, topic area, presenting problem and a rationale for Strategic Business IT usage in its resolution (max 200 words)**

<b>References</b>	Workbook section 4.2 plus topical hints
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<b>Student Answer</b>	<b>My word count is</b>	166
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An investment bank is leading other group entities into becoming "South East Asia's most valued universal bank". Its staff for grew from 1000 to 24,000 while is previous customer base grew from a few thousands into few hundred thousands.

IT has strategic roles to play in the company's pursuit of this vision by year 2010. As the leading entity, it is expected that all computing resources will be deployed from its data centre. While it has no immediate plan to shift data centre shortly, it is also faced with lack of physical space in its data centre due to its rapid growth.

This proposal is set out to explore "What list of options and considerations of these options that can be used by an IT Manager, leading an investment bank merger into a universal bank, can consider when lacking physical space to maximize computing resources within current physical floor space occupied by servers aged above 3 years old". Note: Presenting Problem is abbreviated to PP hereon.

<b>Assessor Feedback and Assessment (✓)</b>	Good		Fair	✓	Poor	
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Reasonable attempt but it lacks real clarity on the 4 requires elements: problem setting, presenting problem, topic area and use of strategic business IT

<b>Q1b Student revised answer after careful consideration of the feedback</b>	<b>My word count is</b>	113
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An investment bank is leading other Group entities into becoming "South East Asia's most valued universal bank". Its staff for grew from 1000 to 24,000 while is previous customer base grew from a few thousands into few hundred thousands.

New IT projects often includes more hardware into a finite data center, exerbating space, thermal, power, operations, maintenance and human resources issues.

Inability to achieve IT's mission of 4Es - Efficent, Effective, Enabling and Economical would hamper IT's strategic roles in the Group's pursuit of its vision by year 2010.

It is imperative that IT new initiatives must go on to provide information and collaboration needs of its growing staff force and customer base.

**Assessor Feedback**

This is rather weak as it seem to lack the 4 eassessential features and one wonder if you took any notice at all of the feedback:

**Problem** - not all that clear but seems to be about space or mission and you seem to be mistaking being asked to do something as equivalent to a problem defintion. **Topic** - I cannot say from this what litearture you will research so that you gain the necessary academic knowledge. **Starategic** = this may be here but its not clear to me what is implied as to your outcome or what kind of solution you have in mind. **Setting** - an investment bank is not good enough and we need somthing more postiove than that

<b>Q2a - Briefly discuss problem causes and hence suggest a possible outcome that when used by appropriate situation actors may solve or partially resolve the problem (Max 200 words)</b>				
<b>References</b>	Workbook section 4.4, 4.5 and 4.10 plus topical hints			
<b>Student Answer</b>	<b>My word count is</b>			61
It is suspected that the existing data centre does not meet mission expectations because of increasing usage and no consequent changes in technology given the space involved has not been increased. It is therefore suggested that new MS server virtualization technology is considered and it is therefore planned to produce a set of recommendations on this plus associated support best practices.				
<b>Assessor Feedback and Assessment (✓)</b>		Good		Fair
			✓	Poor
This is a good start at an answer but with only one cause listed one wonders if the problem has not been properly explored and you are possibly fixated on the virtualization idea.				
<b>Q2b Student revised answer after careful consideration of the feedback</b>	<b>My word count is</b>			96
It is suspected that the existing data centre does not meet mission expectations. It is not entirely clear why this might be so but it may be related to: a mix of technology, poor network infrastructures, uncontrolled use of user applications or simply lack of space for adequate expansion of services.				
However, after a preliminary investigation and a review of mission needs a relatively simple way forward is to consider new MS server virtualization technology and it is therefore planned to produce a set of recommendations on this plus associated technician and usage support best practices.				
<b>Assessor Feedback</b>				
This is better and now it makes more sense overall. Later in the project you will have to elaborate on this and demonstrate that in fact a full analysis was indeed conducted				

<b>Q3a - What is your intended general research approach, style and method (Max 200 words)</b>				
<b>References</b>	Workbook section 5.2, 5.3, 5.4 and 5.5 to 5.16 (as appropriate) plus topical hints			
<b>Student Answer</b>				<b>My word count is</b> 97
<p><b>Main project activities:</b></p> <ol style="list-style-type: none"> <li>1. Represent PP using model</li> <li>2. Explore PP in relation to bank's vision and mission</li> <li>3. Make list of technical specs of current servers above 3 years old</li> <li>4. Make list of technical requirements popularly used software</li> <li>5. Make list of technical specs of servers available in the market</li> <li>6. Literature Review to understand options available to solve PP</li> </ol> <p><b>Problem solving approaches and reason:</b></p> <ol style="list-style-type: none"> <li>1. Modelling the PP and possible solution would help solving it bottom-up and verify is completion</li> <li>2. Lists assist in synthesizing large amount of data in processing solution and considerations</li> </ol>				
<b>Assessor Feedback and Assessment (✓)</b>		Good	Fair	Poor ✓
<p>It is possible to answer this question by telling us what activities you will do but that is not a substitute for explaining what your approach is. One also might say that some of these activities look impossible, for example, item 5 simply cannot be done and one might also say that it seems pointless to do item 3.</p> <p>You don't seem to have any clear notion of what a research approach is and there is no hint of a style or research methods here. Frankly, I don't think you have bothered to look at the references or hints and arrogantly decided you already knew what these things are or just guessed instead implying that your whole problem solving approach is flawed.</p>				
<b>Q3b Students revised answer after careful consideration of the feedback</b>			<b>My word count is</b>	127
<p><b>Project activities:</b></p> <ol style="list-style-type: none"> <li>1. Search &amp; review existing literature to provide thorough understanding of research topic.</li> <li>2. Appraise effect of current resource utilization practice on cost of data center operation.</li> <li>3. Prepare for and collect baseline data through sampling and observation of current situation.</li> <li>4. Conduct experiment of selected technologies that predictably cuts cost.</li> <li>5. Process collected data to critique technologies and best practices applicability to bank.</li> <li>6. Complete dissertation, review and send for marking.</li> </ol> <p><b>Research approaches:</b></p> <p>Qualitative case study into bank's problem to recognize aspects that contributes to the problem.  Quantitative experiment carried out on subset of data centre resource could further proof a hypothesis.  I would use deductive research approach to derive a causal inference from the problem in order that my recommendations to be valid.</p>				
<b>Assessor Feedback</b>				
<p>This is a start but some of this looks a hugh amount of work - for examle item 4 and I am not sure you are really thinking about this in any sort of practical manner. Here you talk about a hypothesis but don't tell us what it is and the idea that you will prove anything at all is fatuous.</p> <p>I can't make out for sure this 'causal inference' - do you mean you have a theory about how this issue (whatever it is) will be solved – if that is what you thought then you are on the right track? However, you seem to be saying your recommendations will be valid just because you are deductive but that make no sense to me. Frankly, it looks a bit like you are being fooloish and using terms without quite understanding what they mean and this is the second time I have had to speak to you about this.</p> <p>One simply cannot just guess or submit something that sounds good, it has to be suppoted by understanding. Again to ignore the feedback is a shockling iditement of your commitment and a serious</p>				

lack of awareness of your own shortcomings.

Q4a – What is your single project aim and its associated project objectives (Max 200 words)						
<b>References</b>	Workbook section 4.11 plus topical hints					
<b>Student Answer</b>				<b>My word count is</b>	94	
<p><b>Aim:</b> To create list of options &amp; considerations to be used by an IT Manager by scrutinizing servers aged above 3 years old in order to overcome PP via technology or business model.</p> <p><b>Objectives:</b></p> <ol style="list-style-type: none"> <li>1. To examine through modelling current operating environment</li> <li>2. To evaluate type of data required for data collection</li> <li>3. To identify the sources if data required</li> <li>4. To evaluate which data collected can be used for Project information</li> <li>5. To examine various model that overcomes PP</li> <li>6. To provide a list of options &amp; considerations for choosing the generated options</li> </ol>						
<b>Assessor Feedback and Assessment (✓)</b>		Good		Fair	Poor	✓
This is not really at a strategic level. Your project should aim to do more than creat a list of old equipment and to think that is sufficient is absurd. Go back to Question 1 and think more deaply.						
<b>Q4b Student revised answer after careful consideration of the feedback</b>				<b>My word count is</b>	95	
<p><b>Aim:</b> To propose IT technologies and best practices recommendation that reduces data centre operation cost by considering current resource utilization practices.</p> <p><b>Activities:</b></p> <ol style="list-style-type: none"> <li>1. To investigate &amp; describe in report issues faced in current data centre operation.</li> <li>2. To appraise through report available IT technologies and best practices in data centre management.</li> <li>3. To assess in report selected experiment of IT technologies.</li> <li>4. To evaluate through checklist conformity of technologies and best practices recommendation against Central Bank of Malaysia's guidelines.</li> <li>5. To compile a list of recommended IT technologies and best practices that may be adopted.</li> </ol>						
<b>Assessor Feedback</b>						
This is better but it is also vague - what for instance <b>sorts</b> of best practice are you talking about here: best practive in choice of technology, best practice by technicians, etc? This is also very wooden as all you can say is the most vague idea of a milesone as a report. In most of these the data spotlight is not all that clear. Consider item 5, where will you get this information, what is your spotlight?						



<b>Q5a – What resources (other than trivial ones) will you need to complete this project idea (Max 200 words)</b>						
<b>References</b>	Workbook section 5.17 plus topical hints					
<b>Student Answer</b>				<b>My word count is</b>	33	
<p><b>Resources needed:</b></p> <ol style="list-style-type: none"> <li>1. Access to various libraries (public, private or online) to create Literature Review</li> <li>2. Manuals of servers aged above 3 years old containing technical specification to supplement computer maker's homepage searches</li> <li>3. Manuals of software commonly used containing minimum operating specification to supplement online software maker's homepage searches</li> </ol> <p><b>Primary data access method:</b></p> <ol style="list-style-type: none"> <li>1. I will require entry permission to Data Centre described in PP</li> <li>2. I will need letter of support from my local college to start this project</li> <li>3. I will require evaluation hardware and software from appropriate parties that may be part of the solution</li> </ol>						
<b>Assessor Feedback and Assessment (✓)</b>			Good	✓	Fair	Poor
I am not sure you need item 2 under resources as you are not interested in the technical aspects as such are you. Keep your project at a strategic level. Can you really get hold of the software mentioned in item 3 and if you cannot will that mean the whole project will fail?						
<b>Q5b Student revised answer after careful consideration of the feedback</b>				<b>My word count is</b>		
<p><b>Resources needed:</b></p> <ol style="list-style-type: none"> <li>1. Access to various libraries (public, private or online) to create Literature Review.</li> <li>2. Letter of support from my local college to start this project.</li> <li>3. Copy of IT department's vision and mission to understand its aspirations.</li> <li>4. Server statistics tools e.g. SNMP monitor.</li> <li>5. Central Bank of Malaysia's computing guidelines.</li> </ol> <p><b>Data access method:</b></p> <ol style="list-style-type: none"> <li>1. Permission to enter data centre for observation and statistic extraction - usually preceded by non-disclosure agreement.</li> <li>2. Hardware and software for experiment.</li> </ol> <p><b>Response:</b></p> <p>Permission and support letter granted. Evaluation h/w &amp; s/w can be rented (worst case) - without them, it affects outcome evaluation but not a show stopper.</p>						
<b>Assessor Feedback</b>						
This is a start but although we have a permission we have nothing here about needs. Its a bit worrying that you are focusing so much on detailed information about servers but neglect the wider strategic aspects plus I find it impossible to see how you can get from data in a server log to a set of guidelines and recommendations						







<b>Q6a – How will you evaluate your project outcome (before it is used) and research practice (Max 200 words)</b>					
<b>References</b>	Workbook section 7.5 plus topical hints				
<b>Student Answer</b>					<b>My word count is</b>
1. Solve PP using available technology or business model 2. Produce acceptable outcome as planned 3. Allow an IT Manager to understand options available and factors in deciding those options to solve PP					
<b>Assessor Feedback and Assessment (✓)</b>			Good		Fair
					poor
Tell us much more here. How will you use the technology and what technology is it? The question is how will you measure/test achievement? So you must tell us what you will measure/test and how you will do it.					
<b>Q6b Student revised answer after careful consideration of the feedback</b>				<b>My word count is</b>	
<p><b>Aim &amp; objectives evaluation:</b></p> 1. Logical comparison of possible positive & negative risks & impacts consequent of recommendations made to check if it's practical to be implemented. 2. An experiment of virtualization conducted during project could gauge & provide confidence on IT recommendations. 3. General comparison using case study to align best practices recommendation to those observed in data centre management. <p><b>Problem-solving approach evaluation:</b></p> 1. Basic reflection by looking at good and bad aspects of chosen approach helps judge approach suitability. 2. Focused reflection on each main activity will provide opportunity to avoid mistakes and understand constraints in approach. Response: IT technology is used in experiment that assists to form the final project outcome.					
<b>Assessor Feedback</b>					
This is better but I just get the feeling you don't quite understand evaluation but this is a good start. Item 3 looks to me as if it is something that can only be done AFTER your MSc project ends. The point here is that the objectives are measured by their milestones so in a sense they evaluate themselves. So it seems you may be missing the point because you are supposed to be evaluating the outcome you produce <b>before</b> it is put into use.					
With regard to practice anyone can look at good and bad aspects of any approach. What we want is to know how well it went for you so instead of serious that thought about that you revert to something you can find in any book so in effect you are avoiding the question.					
You cannot avoid mistakes as you suggest in question 2 because by the time you do this evaluation the work will be over and your outcome derived.					

**Optional Student Additional Comments on the proposal (Q1a to Q6a) (Max words)**

I found it difficult to formulate the problem because the answer seemed so obvious and my managers want me to take a certain stance on its solution and it felt like I was being forced to just go through the motions

**Optional Additional Comments from Assessor**

It is usually very unwise to take this attitude to any problem no matter how obvious it might seem. It is unfortunately all too easy to be taken in by the data we have and jump to conclusions about its meaning. Also we cannot know what will happen tomorrow and these considerations taken together mean that we cannot avoid a thorough analysis if we are to have any sense of security about what we are doing.

**Assessors comment on this students ability to communicate in written English**

The level of English is good here although the spelling is not always as accurate as it might be

<b>Assessor name</b>	F.J. Sheen	<b>Date</b>	20.05.08
<b>Provisional Supervisor</b>	Dr Du Maurier		

<b>Q7a:</b> Briefly describe your intended target effects (max 50 words)			
<b>References</b>	Workbook section 4.3 plus topical hints		
<b>Student Answer</b>		<b>My word count is</b>	31
If the presenting problem can be resolved we would expect a better fit with mission and technology expressed in a better utilization of the existing and future server hardware and systems.			
<b>Q7b:</b> Describe your primary data spotlight and activity plus a suggested data collection method Max (100 words)			
<b>References</b>	Workbook section 4.10 plus topical hints		
<b>Student Answer</b>		<b>My word count is</b>	22
Spotlight: current data centre server resource utilization practice, Activity: analyse how resources found in data centre is being used in daily operation			
<b>Q7c:</b> Write a concise and lucid Research Question that includes all the 6 required features. (Max 100 words)			
<b>References</b>	Workbook section 4.9 plus topical hints		
<b>Student Answer</b>		<b>My word count is</b>	44
What ( <b>interrogative</b> ) IT technologies and data centre management best practices recommendations ( <b>outcome</b> ), that reduces resource wastage ( <b>problem</b> ) can be adopted by an IT Data Centre Manager ( <b>actor</b> ) in order to avoid escalating data centre operation cost ( <b>target</b> ), by considering current resource utilization practices ( <b>spotlight</b> )?			
<b>Assessor Feedback</b>			
The Reasearch Question summarises the project idea and this one is quite good but it's best to put a target into a positive mode so one might say 'manage economically' or something like that otherwise a wording like 'escalating data centre operation cost' sounds like you are introducing another problem. That is, say what they will do, not what they will not do			
<b>Q8:</b> Briefly describe how the raw primary data will be pre-processed into a structured entity and then show how that entity will be used to generate the outcome. (maximum 100 words)			
<b>References</b>	Workbook section 2.4.2 and topical hints		
<b>Student Answer</b>		<b>My word count is</b>	15
Primary data is analysed through IT technology and best practice for formulation of project outcome			
<b>Assessor Feedback</b>			
I have no idea what 'analysed through technology and best practice' means. Frankly this tells us NOTHING. We need to see a clear process or model at each stage in the sense that someone else would be able to repeat it more or less exactly. So we need to see what model or process you use to give structure your primary dara and then need to see a clear process or model, assited by your expert knowledge in this area used to transform the structured primary data into your suggested outcome			

**Q9:** Develop a plan for your Literature Review here. A good plan will normally make clear: the topic area, an original theme for the review, a content map of about 6-10 headings, a suggested review conclusion and finally an indicative list of 5-10 primary sources. (Max 300 words)

**References** | Workbook section 3.4, 3.5 and 3.13 plus topical hints

**Student Answer**

**My word count is**

295

**Topic:** data centre operation and server virtualisation

**Originality:** From the synthesis of information gathered, it is my view that going forward, technology must be coupled with best practice to achieve a balance of efficiency & effectiveness versus economy.

**Map of Important Areas:**

1. Introduction to topic area by highlighting resources found in data centre
2. Report on applicable standards used in data centres
3. Highlight problem of escalating data centre operational cost in general context
4. Appraise prevalent technologies and its worth in overcoming data centre operational costs
5. Highlight data centre best practices in its area of application (e.g. power, thermal, space, staffing, etc)
6. Evaluate cause & effect of "technologies & best practices" vs "operational cost"

**Review Conclusion:** While it seems that technology can maximize capacity, if IT Data Centre Manager deploys these saved resources without good governance, the opportunity cost will may subsequently be lost

**Primary Sources:**

1. US EPA (2007). Report to Congress on Server and Data Centre Energy Efficiency.
2. Committee on Coping with Increasing Demands on Government Data Centres, et al (2003). Government Data Centres: Meeting Increasing Demands.
3. Brill, K.G. (2007). The Invisible Crisis in the Data Centre - The Economic Meltdown of Moore's Law.
4. The Green Grid (2007). The Green Grid Opportunity – Decreasing Datacenter and Other Energy Usage Patterns.
5. The Green Grid (2007). Guidelines for Energy-Efficient Datacenters.
6. Patel, C.D. & Shah, A.J. (2005). Cost Model for Planning, Development and Operation of a Data Centre.
7. Intel (2004). Addressing Power and Thermal Challenges in the Data Centre.
8. Novell (2006). Virtualization in the Data Centre.
9. Govekar, M. & Haight, C. (2008). Server Virtualization Forces Rise in Chargeback Interest.
10. Da Rold, C. et al, (2008). The Impact of Virtualization and Alternative Models on Outsourcing.

**Assessor Feedback**

Generally good but I don't think your topic area is all that clear and this might degenerate into you telling us about your Bank and that must be avoided. The map is fair but you should include something about what best practice is in this context as well as end user psychology.

Strictly, primary sources are things like Journals, position papers, government white papers but here we don't seem to have any that are of this nature. It is permissible to use books but books are always essentially second hand sources

<b>Q10:</b> Write a simple project plan. It will be sufficient to develop a plain list of clear staged activities and approximate timings in weeks. The plan must be at least 18 weeks but no longer than 52 weeks. (max 200 words)																						
<b>References</b>	Topical Hints																					
<b>Student Answer</b>	<b>My word count is</b>	78																				
<p>Outline:</p> <table border="1"> <thead> <tr> <th>Activity</th> <th>Duration (weeks)</th> </tr> </thead> <tbody> <tr> <td>Literature search &amp; review</td> <td>10</td> </tr> <tr> <td>Data collection 1</td> <td>4</td> </tr> <tr> <td>Data processing 1</td> <td>2</td> </tr> <tr> <td>Experiment setup</td> <td>2</td> </tr> <tr> <td>Controlled experiment</td> <td>4</td> </tr> <tr> <td>Data collection 2</td> <td>4</td> </tr> <tr> <td>Data processing 2</td> <td>2</td> </tr> <tr> <td>Write dissertation</td> <td>10</td> </tr> <tr> <td>Review &amp; send for marking</td> <td>1</td> </tr> </tbody> </table> <p>total effort = 40 weeks</p> <p>Note: It is expected that Data collection 1 involving problem environment will be conducted simultaneously with Experiment setup. This is done in order to utilize idle time while data is collected.</p>			Activity	Duration (weeks)	Literature search & review	10	Data collection 1	4	Data processing 1	2	Experiment setup	2	Controlled experiment	4	Data collection 2	4	Data processing 2	2	Write dissertation	10	Review & send for marking	1
Activity	Duration (weeks)																					
Literature search & review	10																					
Data collection 1	4																					
Data processing 1	2																					
Experiment setup	2																					
Controlled experiment	4																					
Data collection 2	4																					
Data processing 2	2																					
Write dissertation	10																					
Review & send for marking	1																					
<b>Assessor Feedback</b>																						
In cannot say I like this as it is so generic it might apply to just about anything. <b>No one</b> in the world could even guess what this project is about from this so in my view you have not really considered your project activities at all all here																						

<b>Assessor Name</b>	Prof. N. Taleb	
<b>Assessor Overall Comments</b>	<b>Final Mark</b>	55%
This is a fairly good attempt but often the student simply assumes we know what he is talking about and so there are lots of gaps and I worry that he has no real appreciation of his own weaknesses demonstrated by a lack of attention to key elements and this could prove fatal in the project.		